



## Terry R. Weaver, PE – Managing Director

Terry Weaver has led and managed successful businesses throughout his career. His experience as a Fortune 100 Vice President, mid-cap company President/COO and round-trip (startup, growth, sale) entrepreneur provides a unique perspective to his business coaching assignments.

Terry began his professional career with Johnson Controls, Inc., progressing rapidly and becoming the youngest Branch Manager, Regional Manager and Vice President in the company's history.

At KEMET Corporation, he served as VP of Sales and Marketing, Executive VP, and President and COO. KEMET grew from \$500 million to \$750 million in revenue under his leadership.

In 1997, Terry formed Metaprise Consulting, an outsource Information Technology provider, specializing in Custom Application Development, Customer Relationship Management (CRM) Systems, and Network Services. He sold Metaprise Consulting in 2002.

From 2004 to 2013 he owned and operated Chief Executive Boards International, a CEO peer advisory business operating in 13 US cities. He sold CEBI in 2013.

Terry is past president of the Rotary Club of Greenville and 2015-2016 Rotary District Governor. He has served on several technical advisory boards and was inducted into the Kansas State University Engineering Hall of Fame in 2003.

Areas of expertise include –

- P&L responsibility for companies and divisions up to \$750 million in revenue
- Seasoned General Manager, with experience in Sales, Marketing, Product Development and Manufacturing
- Successful leader and team builder
- Technology-savvy Executive, experienced at bringing people, systems and organizations together
- Proven track record of growth and profitability

### Education

BSEE  
Kansas State University (1973)

Member, KSU Engineering Hall of Fame

Management Dev. Program  
Northeastern University (1983)

### Licensure

Professional Engineer  
State of Missouri (1980)

### Experience

2004-2013  
CEO (Owner)  
Chief Executive Boards Int'l

1997-2002  
President (Owner)  
Metaprise Consulting

1995-1997  
President/COO  
Vice President, Sales & Marketing  
KEMET Corporation

1973 – 1994  
Vice President  
Regional Manager  
Branch Manager  
Sales Engineer  
Johnson Controls, Inc.

