

Benchmarking the Present-Delivering the Future

## Jill M. Vales, - Principal

Jill Vales has more than 25 years of senior management experience in finance, accounting, human resources, operations and corporate administration.

Jill began her career as an auditor with KPMG where she advanced to senior manager and was nominated to partner. She served the office's largest client, Alamo Rent A Car, Inc. as well as clients in manufacturing, services, real estate, hospitality and government.

She then began working in the travel distribution industry. At Certified Vacations, operator of Delta Vacations and American Express Vacations, she was responsible for finance, human resources, inside sales, MIS and operations. She lead many initiatives including developing and opening a second call center in Salt Lake City and reengineering several core processes and departments.

In 1997, Jill was recruited to be CFO of Travel Services International, a "roll-up" of specialized leisure travel distributors. She participated in the Company's IPO and lead due diligence efforts for 20 acquisitions in 18 months. She developed system-wide internal controls, financial reporting and human resources programs for the consolidated entity with annual sales of \$1 billion.

Before founding JMV Management Services in 2006, Jill was Vice President of Human Resources for ScanSource, Inc., a leading international technology distribution company with 900 employees. In three years, she and the HR team developed new processes and programs for virtually all aspects of human resources at the company.

Areas of expertise:

- Financial management
- Human resources management
- Project management
- Corporate administration



## Education

B.B.A. Florida Atlantic University (1979)

**Licensure** 

Certified Public Accountant State of Florida (1980)

## **Experience**

2006 – Present President and Owner JMV Management Services

2002 – 2006 Vice President of HR ScanSource, Inc.

2000 – 2002 Vice President & CFO Director of Finance and HR Online Vacation Center, Inc.

1997 – 1999 Sr. Vice President & CFO Travel Services International

1990 – 1996 Sr. Vice President of Finance and Operations & CFO Certified Vacations

1979 – 1990 Senior Manager, Audit KPMG

